

Spotlight



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What was your first job in the industry?

I actually started my career selling taxi insurance in a call centre in Leeds! I started working in marine cargo insurance in 1997, when I first moved to London, but since 2000, I have focused on marine hull, first at the Jonathan Jones' Lloyd's syndicate and then Talbot Syndicate.

What was it that interested you to Lloyd's?

Lloyd's is a unique platform for handling international insurance risks, built around its roots as a leading marine insurance market. Lloyd's is a vibrant place to work and I work in an iconic building. As a Lloyd's Syndicate Underwriter, I am privileged to have built close, long-lasting relationships with both brokers and fellow underwriters.

What is your current job and how does it differ from your first job in the industry?

My current job involves building and managing a marine hull portfolio at The Standard Syndicate. It is a very exciting and different prospect than my first job in the hull market, which involved maintaining an existing portfolio.

What is the most important thing The Standard Syndicate can bring to the Lloyd's market?

The Standard Syndicate offers a fully comprehensive product to members of The Standard Club and non-members. We offer a broad range of marine products. Commercial exclusions will apply. Through our strong relationship with The Standard Club and our underwriters' breadth of marine experience, The Standard Syndicate has close ties with our clients. The Standard Club has over 130 years of providing insurance solutions to the marine industry.

What is the most important lesson you've learnt in your Lloyd's career?

To trust your own opinion when reviewing a risk and to make sure that you read the contract carefully and are clear on what you are actually covering.

What is the highlight of your Lloyd's career?

My highlight is definitely the opportunity I have been given with The Standard Syndicate to build up the marine hull portfolio. The support we have had from both club and non-club members has exceeded my expectations.

How do you think the industry has changed since you started working in it?

There is a lot more capacity in the market now, which obviously has an impact on insurance pricing levels. The Lloyd's market is constantly evolving, which is why it remains such a dynamic place to work.



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